

## AMENDMENTS TO THE CLAIMS

1-6. (cancelled)

7. (previously presented) A computer program product, comprising:

a computer readable medium having computer readable program code embodied thereon and configured to control a computer to implement a method for configuring an information technology (IT) infrastructure for an organizational entity, the method further comprising:

configuring a two-dimensional matrix having a plurality of discrete IT profiles defined therein, said IT profiles indicative of a defined cost/benefit value of IT, said matrix further including a first axis corresponding to a degree of centralization of IT infrastructure and a second axis corresponding to a degree of consolidation of IT infrastructure;

for each of a plurality of infrastructure domains, locating a customer value proposition within said matrix, said customer value proposition comprising a user input indicative of value derived from the use of IT services, wherein the location of said customer value proposition within said matrix corresponds to a degree of centralization and consolidation to be applied to the IT infrastructure; and

using the locations of said customer value propositions for said plurality of infrastructure domains to determine, within said matrix, a best fit location therebetween;

wherein said best fit location in said matrix corresponds to a degree of centralization and consolidation to be implemented for the IT infrastructure.

8. (currently amended) The computer program product of claim 7, wherein said identifying a customer value proposition for the organizational entity locating a customer value proposition within said matrix further comprises determining a relationship profile for the organizational entity, said relationship profile further comprising one of:

a commodity relationship profile, said commodity relationship profile characterized primarily by cost control and economy of scale objectives;

a utility relationship profile, said utility relationship profile characterized by cost control and end-user satisfaction objectives;

a partner relationship profile, said partner relationship profile characterized by end-user satisfaction and localized control objectives; and

an enabler relationship profile, said enabler relationship profile characterized by end-user satisfaction and standardization objectives.

9. (previously presented) The computer program product of claim 7, wherein said matrix further comprises:

a first quadrant corresponding to a centralized, consolidated approach to implementing IT infrastructure;

a second quadrant corresponding to a centralized, de-consolidated approach to implementing IT infrastructure;

a third quadrant corresponding to a decentralized, consolidated approach to implementing IT infrastructure; and

a fourth quadrant corresponding to a decentralized, de-consolidated approach to implementing IT infrastructure.

10. (previously presented) The computer program product of claim 9, wherein:

a centralized approach to implementing IT infrastructure is characteristic of an increased emphasis on control and standardization of the IT infrastructure;

a decentralized approach to implementing IT infrastructure is characteristic of a decreased emphasis on control and standardization of the IT infrastructure;

a consolidated approach to implementing IT infrastructure is characteristic of an increased emphasis on economies of scale and physical co-location of IT

infrastructure domain elements; and

a de-consolidated approach to implementing IT infrastructure is characteristic of a decreased emphasis on economies of scale and physical co-location of IT infrastructure domain elements.

11. (previously presented) The computer program product of claim 10, further comprising:

- identifying individual elements within said domains;
- identifying costs associated with said individual domain elements;
- identifying benefits associated with said individual domain elements; and
- performing a cost/benefit analysis for said domain elements within said domains;

wherein said value of said information technology services is determined by subtracting the sum total of said costs of each of said domain elements within each of said domains from the sum total of the benefits of each of said domain elements within each of said domains.

12. (previously presented) The computer program product of claim 11, wherein identifying benefits associated with said individual elements further comprises:

- identifying attributes of said individual domain elements; and
- determining common attributes among said individual domain elements,

thereby linking said individual domain elements with a business function provided thereby.

13-18. (cancelled)